

WORKING AT SCOULAR

[and GROWING YOUR CAREER]



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"While I've had a lot of freedom to grow my career independently, I've also had a lot of great Scoular teachers and managers supporting me along the way."



THE FREEDOM TO GROW YOUR CAREER

Today, I'm putting my first three years' experience to work, matching wheat and feed grains with the most economic destinations for our customers and trucking partners. I supervise dispatchers and work closely with merchandisers and facility managers to leverage truck freight in 11 states and Canada.



THE FREEDOM TO MAKE DECISIONS

In Ogden, Utah, I was introduced to a flour mill market. I quickly learned that customer preferences vary greatly. I bought different varieties of wheat and managed the truck and rail freight logistics to serve flour mill customers. I also learned about hedging – how to put in an order to the CME, how options work, and much more.



THE FREEDOM TO FIND OPPORTUNITY

I left corn country and moved to Florida, but the basic merchandising understanding I gained in Nebraska still came in handy. From Scoular's Sarasota office, I bought citrus pulp pellets and distillers grains, figuring out how to ship them economically and on-time. I listened for customers' priorities – quality, quantity, shipment period, price – then worked to deliver on them.



THE FREEDOM TO LEARN

I began my career working with a group that trades Nebraska corn into feedlots and ethanol plants. During my four months in Omaha, I thoroughly learned the company's accounting system, booked trucks to ensure our feedlot customers didn't run out of corn, and spent three weeks during the peak of corn harvest in Waverly, Illinois, at a high-speed grain facility.