



With 130 years of experience and \$10 billion in sales, Scoular provides diverse supply chain solutions for end-users and suppliers of grain, feed ingredients, and food ingredients.

Our employees are engaged in the business of buying, selling, storing, handling, and processing grain and ingredients as well as managing transportation and logistics worldwide.



**1,400+**  
Employees



**\$10.54 Billion**  
Annual Revenue  
(FY23)



**1.3 Billion**  
Bushels Traded  
(FY23)



**49<sup>th</sup> Largest**  
Privately Held  
U.S. Company  
(Forbes, 2023)



**100+ Facilities**  
(Offices, Storage,  
Handling,  
Processing) in North  
America and Asia



**80+ Countries**  
Shipping goods  
locally and  
internationally



**\$1.77 Billion**  
Sales of Feed  
Ingredients and  
Proteins (FY23)



**12<sup>th</sup> Largest**  
U.S. Exporter  
(JOC, 2023)

## Our Company

Scoular's roots in agriculture began in 1892 when the company was founded by George Scoular. The company remained under the ownership of the Scoular family until 1967, when it was acquired by a group of grain industry executives led by Marshall Faith, whose son David is the company's present-day chairman.

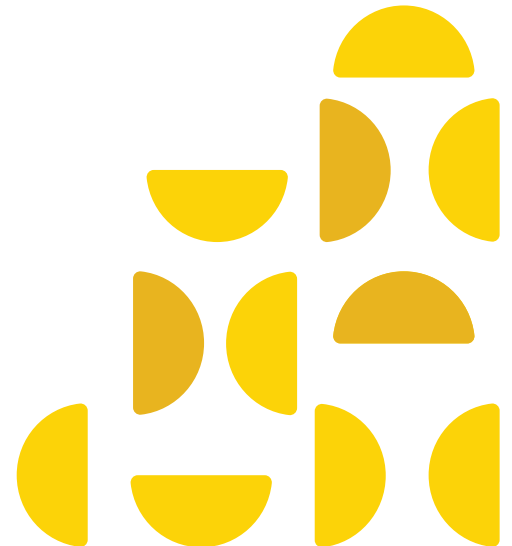
Throughout its history, Scoular has derived its revenues from a portfolio of merchandising and facility-based businesses with a wide array of customers, products, and geographies. Today, Scoular manages supply chain risk for customers in food, feed, and renewable fuel markets, leveraging a network of owned, managed, and third-party facilities coupled with truck, rail, barge, and container freight commitments. The company's marketing programs serve supplier and consumptive customers, with Scoular managing multiple segments of the supply chain.

**visit us online at [scoular.com](https://www.scoular.com)**

## Financial Strength

Our financial capacity has grown to annual sales of more than \$10 billion. In 2023, we were named by Forbes as the 49th largest privately held company in the United States.

Additional financial information is available in Scoular's Dun & Bradstreet Business Information Report, reference number 14-715-8661. Our current rating is 5A3.



# Our Strategy

## Our Mission

Our mission represents a simple statement of our higher purpose as an organization and a confirmation of our unifying promise to customers:

Creating safe, reliable, and innovative supply chain solutions for our feed and food customers around the world.

## Our Values

Greater than any measure of our financial or business success is how we measure the way we interact with our customers, partners, communities and each other. Scoular's values outline our commitment to doing the right work, the right way.



INTEGRITY



CURIOSITY



PERSISTENCE



INCLUSION



COMPASSION



STEWARDSHIP

## Our Vision

Become the leading employee-owned agribusiness company, seeking aggressive and responsible growth by ...

- Listening to and understanding our customers so that we are the best in creating and delivering solutions for them.
- Building and cultivating long-term business partnerships for mutual benefit.
- Attracting, developing, and retaining the best and brightest entrepreneurial talent.
- Empowering our diverse work force, grounded in accountability and strong business discipline.
- Fostering prosperity and sharing gains with employees, customers, partners, and communities.

## What We Do

### Solutions

We facilitate solutions for our customers at every step in the agricultural supply chain.

- Grains
- Food Ingredients
- Animal Feed Ingredients
- Pet Food Ingredients
- International Trade
- Transportation

### Who we serve

We deliver innovative supply chain solutions in food and feed.

- Farmers
- Grain Processors
- Animal Feed Manufacturers
- Aquafeed Manufacturers
- Petfood Manufacturers
- Food, Beverage & Supplement Manufacturers
- Distilleries
- Renewable Energy Producers

## Points of Interest

- We have been an independent, privately-held company since our start in 1892.
- We were named a 2023 Best Managed Company by Deloitte<sup>®</sup> Private and The Wall Street Journal.
- We export more than 100,000 containers annually from the U.S., making us one of the country's largest exporters of ocean containers.
- We are one of the largest marketers of fish meal and oil worldwide.
- We are small enough to have personal relationships with our customers but big enough to reach markets in over 80 countries.
- We coordinate logistics for shipping agricultural products by rail, truck or barge from Scoular-owned or third-party facilities to destinations across North America.
- We develop innovative solutions like Roger<sup>®</sup>, a new trucking technology platform, and Emerge<sup>™</sup>, a first-to-market barley protein concentrate for the pet and aquafeed markets.

